

USDA BROILER MARKET NEWS REPORT

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U.S. Department of Agriculture

Agricultural Marketing Service

Poultry Programs

Market News Branch

NATIONAL BROILER MARKET AT-A-GLANCE



LOADS

WINGS

907

Majority prices trended higher in the West; unchanged elsewhere. Trade sentiment was fully steady to firm in the West, steady to fully steady in the Midwest, about steady in the East. Retail demand was light to moderate, fairly good for features; food service was moderate to good, best for fast food. Supplies were in good balance with smaller sizes closest and heavier weights more than sufficient. In the parts structure, trading was slow to moderate and selective. Breast items remained close to tight and well cleared. Wings were adequate to close. Dark meat items were available and instances slow to clear. In production areas, live supplies were moderate at mostly desirable weights.

<u>Preliminary report</u> of prices negotiated for trucklot sales of readyto-cook broiler/fryers fob and delivered to first receivers at major market areas week of 03/29/04-02/12/04 (cents per lb)

US GRADE A

RANGE

68.25-77.00

(Includ	WTD			
<u>AREAS</u>	MAJORITY	RANGE	<u>AVG</u>	LOADS
Delivered to Firs	t Receivers			
Chicago	71.00-74.00	69.25-81.00	73.22	27
Los Angeles	79.00			
New York	75.00-77.00			
Southeast Area	FOB Dock Equ	uivalent		
Mississippi	73.50-74.50	72.00-79.00	74.29	81

GEORGIA F.O.B. DOCK PRICES Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is 73.75 cents based on icepacked USDA grade "A" sized 2 1/2 to 3 pound birds.

> PRELIMINARY FOB DOCK OR **EQUIVALENT** FRIDAY PRELIM. WTD. AVG.

> > 73.62

2.987

Georgia f.o.b. dock confirmed preliminary weighted average price or							
ice packed parts:	WTD. AVG.	VOLUME					
<u>ITEM</u>	(CENTS PER POUND)	(000 POUNDS)					
LINE RUN TENDERS	252.00	1,259					
BREASTS - B/S	226.50	5,503					
BREASTS - WHOLE	121.00	1,827					
THIGH MEAT - B/S	118.50	1,035					
LEG QUARTERS	35.00	7,386					

129 50 This information is supplied by the Georgia Department of Agriculture's Poultry Market News Service.

MIDWEST REGION BROILER/FRYERS Preliminary majority prices for next week's deliveries into the Chicago area were unchanged when compared to Monday's majority. The market tone on whole broiler/ fryers continues steady to fully steady. Additional offerings were light. Movement into retail channels was light to moderate. Food service trade was moderate, fairly good demand into fast food promotions. Floor stocks were adequate. Weights were desirable to at times heavy. Parts offerings were limited on white meat and wings. The market tone was fully steady to firm on white meat cuts and cautiously steady to weak on dark meat items.

SOUTHERN BROILER Trade sentiment was steady to at least steady entering the weekend. Demand was fair to moderate, best for fast food promotions and where limited retail features were active. Supplies were sufficient to closer balanced and clearing satisfactorily. In the parts structure, breast items were barely adequate to tight of an active call and moving well. Wings were sufficient and clearing. Dark meat items were available with limited interest. In production areas, live supplies were moderate at mostly desirable weights.

WESTERN REGION BROILER/FRYERS Preliminary majority prices were 1 cent higher than last Friday. The market tone was firm. Trading reported for next weeks' deliveries at occasionally unchanged to mainly higher prices. Offerings were easily adequate for the fair buyer interest. Retailer demand fair to fairly good best for parts and to cover feature activities. Dealers anticipated satisfactory weekend clearances. Parts were about steady to firm with breast in the strongest position.

Ads noted (per pound unless otherwise stated):

Arizona – whole body 99-139, roaster 97, boneless breast 299-349, boneless breast marinated 349-399, boneless breast seasoned 349, split breast 139-259, thigh 79-129, drumstick 79-129;

Colorado – whole body 79, roaster 99, boneless breast 249, boneless breast marinated 399, split breast 199, thigh 99-129, drumstick 99-129, leg quarter 10# bagged 290,

(deli food service - fried 8 piece mixed 499, hot wings 399-449 per pound);

Northern California – whole body 119, kosher roaster 169, boneless breast 399, boneless thigh meat 4# bagged IQF 596, whole legs 129-149, leg quarter 79, drumstick 149, thigh 149;

Southern California – whole body 59, Cornish hen 89, Cornish hen 22 ounce 2 for 500, boneless breast 177-399, boneless breast fillets 399, boneless breast 3# bagged IQF 499, boneless leg meat 99, boneless thigh meat 199, split breast 158, whole leg 88, leg quarter 77-89, leg quarter seasoned 99, leg quarters 10# bagged 390-490, thighs 79-169, thigh 4# bagged IQF 250, drumstick 59-169, drumstick 4# bagged IQF 250, wing 167,

(deli food service - fried 8 piece drumstick and thigh 378, breast strips 449 per pound, hot wings 12 piece 378, whole rotisserie chicken each 499).

NORTHEAST BROILER/FRYERS Trucklot buying interest on ready-tocook whole broiler/fryers increased entering the weekend but was mostly fair overall. Offerings of the 3 pound and lighter birds ranged balanced to adequate. The 3.5 to 4 pound sizes were at least sufficient. Retail and distributive movement was only fair at best. The market tone was about steady. In the parts complex, breast items and tenderloins were tight and commanding premiums. Dark meat lines were at least sufficient. Wings were adequate.

DELMARVA BROILER/FRYERS Movement of ready-to-cook whole birds increased entering the weekend and clearances were moderate to good. Offerings were generally adequate; however, some plants were short on the smaller sizes, others on the heavier. Live supplies were mostly moderate; weights varied but were mostly desirable. Processing schedules were moderate. Less than trucklot asking prices were unchanged at 76 to 87 cents. Trade sentiment was steady to fully steady. In the parts complex, supplies were adequate to well cleared. Breast items were in close balance; leg cuts and wings were fully adequate.

*BROILER/FRYER CURRENT NEGOTIATED PRICES FOR IMMEDIATE DELIVERY INCLUDES MOSTLY MULTIPLE-DROP SHIPMENTS OF BRANDED AND WING TAGGED TO NEW YORK CITY FROM DELMARVA.

DIVANDED AND N	ING IAGGED IGINEW	ONNONTER
	<u>BR</u>	RANDED U.S. GRADE A
RANGE		61-91
WEIGHTED AVER	RAGE	77.32
NO. OF BOXES		6,447
CUMULATIVE	03/22/04-03/26/04	77.05
	03/24/03-03/28/03	54.10
NO. OF BOXES	03/22/04-03/26/04	34,040
	03/24/03-03/28/03	37,117

*7 of 7 plants reporting.

VOL. 51 NO. 37 USDA BROILER MARK			ET NEWS REPORT FRIDAY, MARCH 26, 2004							
MAR 25	SOUTHERN STATES BRO									MAR 26
	POUNDS	1		WTD	POUNDS	5			WEEK	LY.
<u>ITEM</u>	<u>(000)</u>	<u>RANGE</u>	<u>MAJORITY</u>	<u>AVG</u>	<u>(000)</u>	RANGE	<u>MAJORITY</u>	WTD AVG	<u>(000)</u>	WTD AVG
BREAST - B/S	903 2	5.00-290.00	215-220	223.73	882	215.00-290.00	215-217	222.33	4,459	221.11
TENDERLOINS	223 23	35.00-278.00	235-237	240.47	238	235.00-278.00	235-237	240.13	1,100	239.18
BREAST - LINE RUN	105 1	14.00-127.00	114-116	116.95	95	114.00-127.00	114-116	115.89	455	115.34
FRONT HALVES	TC	O FEW TO RE	EPORT		TC	OO FEW TO REP	ORT		297	110.37
LEGS	113	37.00-60.00	-	40.44	103	37.00-60.00	37-39	40.34	489	40.80
LEG QUARTERS (BULK)	592	30.00-33.00	30-31	30.76	836	30.00-33.00	31-33	31.43	3,168	30.92
LEG QUARTERS (4/10)	935	33.00-38.00	33-35	34.36	1,055	32.00-35.00	-	33.52	4,895	34.04
WINGS (WHOLE)	318 12	22.00-126.00	122-125	124.12	293	122.00-125.00	124-125	124.44	1,490	126.50
WINGS (CUT)	613 13	34.00-144.00	137-142	140.34	667	137.00-142.00	137-139	139.03	2,766	140.23
DRUMSTICKS	TC	O FEW TO RE	EPORT		TC	OO FEW TO REP	ORT		70	59.57
THIGHS	TC	O FEW TO RE	EPORT		TC	OO FEW TO REP	ORT		140	55.00
B/S THIGHS	TC	O FEW TO RE	EPORT		TC	OO FEW TO REP	ORT		505	114.27
WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS					******	*BODY INDEX B	ÁSED ÖN SC	ÖÜTHERN ST	ÄTES PA	`RTS
TRADING FOR MARCH 25	5, 2004 F	O.B. DOCK.			TRADIN	G FOR MARCH	26, 2004 F.O	.B. DOCK.		

TRADING FOR MARCH 25, 2004 F.O.B. DOCK. **RANGE TODAY'S AVERAGE**

RANGE TODAY'S AVERAGE 5-DAY AVERAGE 68.50 - 73.50 71.31 69.00 - 73.50 71.38 70.65 The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

NORTHEAST BROILER/FRYER PARTS - Trucklot buying activity increased slightly entering the weekend but was mostly moderate overall. Offerings of breast items and tenderloins remained in close balance and continued to command premiums. Dark meat cuts were sufficient with b/s thighs adequate to available at times. Wings were generally adequate. Retail and distributive movement was about fair. Fast food draw was good. The market tone was fully steady to instances firm on breast items and tenderloins, barely steady on b/s thighs, mostly steady on the balance of cuts.

ICE PACKED B/F PARTS, DLVRD TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES, CENTS PER LB. **MAR 26**

MAR 25	CURRENT NEG	WTD		CURRENT NEG	WTD			WEEKLY
ITEM	TRADING*	AVG**	VOL/LBS	TRADING*	AVG**	VOL/LBS	WTD AVO	VOL/LBS
BREAST - B/S	220	211.86	647,920	220	217.53	549,946	210.49	3,272,869
TENDERLOINS	235	218.17	87,680	235	228.31	81,950	220.66	475,860
BREAST - WITH RIBS	114-115	117.99	129,720	114-115	118.48	191,920	117.64	645,000
BREAST - LINE RUN	114	114.93	108,040	114	116.62	121,920	115.26	550,400
LEGS	43-44	41.56	312,360	43-44	42.81	251,081	41.91	1,438,561
LEG QUARTERS (BULK)	33-34	30.71	569,399	33-34	33.82	315,770	32.25	2,184,926
DRUMSTICKS	32-33	39.39	119,000	32-33	38.95	136,800	40.03	608,855
THIGHS	42-43	47.42	50,560	42-43	49.15	68,920	47.71	324,270
B/S THIGHS	111-112	110.26	83,560	110-111	109.62	38,280	110.14	328,510
WINGS (WHOLE)	116-117	126.88	141,720	116-117	127.23	87,120	126.01	604,400
BACKS AND NECKS (STRIP	PED) 10-12	12.07	30,920	10-12	11.92	24,200	11.91	155,120
LIVERS (5 POUND TUBS)	35-40	30.84	18,880	35-40	28.72	20,320	31.38	80,360
GIZZARDS (HEARTS)	55-60	57.39	10,040	55-60	55.94	30,440	59.19	96,960
INCLUDES: NY CITY MÉTRO. A	REA, RI, NORTHEF	RN NJ, MA,	CT, PA (NORTHEAS	ST OF HARRISBURG)	.* TODAY'S N	NEG. SALES AS OF	11:30 A.M.	

** WTD AVG PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPE, OR TO BE SHIPPED AS OF 1:30 P.M.

ESTIMATED SLAUGHTER OF BROILER-FRYERS (IN THOUSANDS)

	ESTIN	MATED	ACT	UAL	AVG \	<u>WT</u>	ACTUAL	AVG WTS
	03/26	03/25	03/24	03/23	03/24	03/23	03/19	03/17
ALA	4,147	3,939	3,814	3,810	5.22	5.21	3,948	5.21
ARK	4,972	5,333	4,968	5,260	5.01	5.02	4,740	4.97
DELMARVA	2,104	2,180	2,074	2,123	5.43	5.54	1,977	5.39
KY-LA-TN	1,879	1,943	1,901	1,852	4.97	4.97	1,914	4.98
MISS	2,992	3,010	2,971	2,915	5.33	5.48	2,829	5.44
NC	2,442	2,488	2,401	2,406	6.42	6.36	2,505	6.45
TEXAS	2,289	2,292	2,401	2,301	5.07	5.16	2,414	5.06
TOTAL	20,825	21,185	20,530	20,667	5.31	5.34	20,327	5.31
MON-FRI [*]	105,081 (4	4)					103,881 (A))

(A) Weekly cumulative for states listed above. Broiler-fryer slaughter under federal inspection for 26-Mar 04 and 27-Mar-04 is estimated to be 31,157,000 up 2,14 percent from a week ago and up 3.0 percent from a year ago.

(Last week 30,503,000; last year 30,235,000)

Weekly broiler-fryer slaughter under federal inspection for the weekending 27-Mar-04 is estimated to be 152,124,000 head down 1 percent from a week ago, and unchanged from a year ago.

(Last week 153,006,000 Last year 152,814,000)

SOUTHERN CALIFORNIA	(L.A. AREA)	PROCESSED
POULTRY, DELIVERED TO	RETAILER	<u>s</u>

	RANGE
FRESH FRYERS	93-99
ROASTERS 4# & UP	95-105
HENS UNDER 5#	
HENS OVER 5#	71-77
DUCKS	
RABBITS-WHOLE	
RABBITS-CUT UP	

SAN FRANCISCO PROCESSED POULTRY **DELIVERED TO RESTAURANTS AND INSTITUTIONS**

		RANGE
FRESH FRYERS	DRY PACK	104-106
	ICE PACK	102-103
ROASTERS 4# & UP	DRY PACK	105-109
	ICE PACK	109
HENS OVER 5#	ICE PACK	93
	DRY PACK	93-95
DUCKS		152-175

Ρ

<u>YOUNG CHICKENS SLAUGHTERED</u> Under federal inspection, classified by live wt., week ending 13-Mar-04 (Preliminary),

	(A) Fast food/	(B) Retail	(C) Deboning	
	Food service			
	4.20 Lbs & down	1 4.21-5.25 Lbs	5.26 Lbs & Up	
	T	HOUSANDS		
Head	34,478	21,485	47,775	
Avg Weight	3.60	4.81	6.22	
% of total /1	33%	21%	46%	
COMPARISO	NS			
Last week	25,738	21,046	49,219	
Avg Weight	3.80	4.72	6.93	
% of total /1	27%	22%	51%	
Same week, y	r ago /2 26,160	21,941	36,261	
Avg Weight	3.71	4.83	6.21	
% of total /1	31%	26%	43%	
To date/2004 To date/2003	261,771 232,130	212,957 208,290	430,921 426,618	
To date/2003	232,130	208,290	426,618	

/1May not total to 100% due to rounding. /2 Comparable week.

- (A) This weight class generally denotes chickens marketed in the fast food and food service industries. May also include cornish hens.
- (B) This weight class generally denotes chickens marketed in the retail industry.
- (C) This weight class generally denotes chickens used in further processing. May also include heavy roasters sold in retail channels.

<u>LIVE POULTRY SLTRD UNDER FEDERAL INSPECTION</u> W/E 20-Mar-04 (PRELIMINARY) **YOUNG LIGHT HEAVY TOTAL**

(PRELIMINARY)	YOUNG	LIGHT	HEAVY	IOIAL		
	CHICKENS	HENS	HENS	HENS	DUCKS	
		THOUS	SANDS-			
HEAD	153,006	1,283	1,338	2,621	463	
AVG WT	5.15	3.36	8.08	5.77	6.74	
LAST WEEK	157,179	1,344	1,165	2,509	487	
SAME WK YR AG	O 153,022	1,597	1,280	2,877	411	
AVG WT	5.09	3.40	7.89	5.27	6.32	
TO-DATE/2004	1,689,638	14,020	13,984	28,004	5,031	
TO-DATE/2003	1,655,032	18,224	14,924	33,148	4,615	

(A) The estimated number of fryers available for marketing based on the 2-week revised average chick placements 6 to 7 weeks earlier was 158.6 million head. Estimated U.S. slaughter for this period 154.9 million head or 3.7 million head less than or 98% of estimated fryers available.

GRAYSTONE SMALL ANIMAL AUCTION - MARCH 23, 2004 PRICES PAID PER POUND, EXCEPT AS NOTED

AI PAPERS REQUIRED TO SELL ALL OUT OF STATE POULTRY

	RANGE		RAN	GE
Muscovy Ducks - Drakes	1.05 - 1.10	Silkies	3.00 -	5.00 ea.
Muscovy Ducks - Hens	.90 - 1.00	Pigeons	3.00 -	4.00 ea.
Pekin Ducks	3.00 - 3.10 ea	.White Pigeons	4.85 -	5.00 ea.
Red Fowl 5-6 LBS	.8090	Rabbits		
Crossbred Fowl 5-9 LBS	.90 - 1.00	4-6 LBS	1.30 -	1.60
Crossbred Roosters		Rabbits		
4-6 LBS	.90 - 1.00	6-9 LBS	1.20 -	1.30
Crossbred Roosters		Bunnies	5.00 -	12.00ea.
7-11 LBS	.8090	Guinea Pigs	3.50 -	9.00 ea.
Guinea Fowl	1.80 - 1.90	Goats	60.00 -	80.00 ea.
Banty Roosters	4.00 - 4.50 ea	.Kid Goats	20.00 - 3	35.00 ea.
Banty Hens	2.50ea	.Doves	4.00 -	6.00 ea.
Leghorn Roosters	.7585	Total Coops S	old 650	

EASTERN REGION MISCELLANEOUS POULTRY

FOR CURRENT DELIVERY FOR THE WEEK OF 22-MAR-2003 **DUCKLINGS:** PRICES NEGOTIATED BY FIRST RECEIVERS, US GRADE A, 4-5 POUNDS, DELIVERED IN TRUCKLOT AND POOL TRUCKLOT QUANTITIES

ORIGIN LONG ISLAND MOSTLY	FROZEN 137-140	FRESH 144-146
MIDWEST MOSTLY	124-128	125-130

ROASTERS: PRICES NEGOTIATED BY FIRST RECEIVERS, US GRADE A AND PLANT GRADE, 5 POUNDS AND UP, DELIVERED

	KANGE	WOSILI
ICE PACKED (12 PER BOX)	76.00-79.00	76.00-77.50
VACUUM PACKED (6-9 PER BOX)	65.00-87.50	67.00-75.00
SQUABS: NEW YORK AREA WHO	LESALE PRICES	S, FROZEN,
PLANT GRADE, DOLLARS PER DOZE	N, 1 TO 10 BOX	ES

12 OZ.60.48-71.2814 OZ.66.96-77.9216 OZ.73.44-86.67

THE EASTERN REGION INCLUDES:

CT,DE,FL,GA,MA,MD,ME,NC,NH,NJ,NY,PA RI,SC,VA,VT,WV

CENTRAL REGION DUCKLINGS Prices unchanged. Trade sentiment mostly steady. Demand was fairly good to instances good. Schedules were full-time. Weights were in the desirable range. Prices paid to first receivers for 10-18oz boneless breast at \$4.25-5.25, bone in legs at \$1.35-1.45, gizzards at \$1.35-1.40, wings at \$0.30-0.50, livers at \$0.75-1.70, and feet at \$0.80-1.15.

NEGOTIATED BY FIRST RECEIVERS FOR US GRADE A DELIVERED IN TRUCKLOT AND POOL TRUCKLOT QUANTITIES, 4-5 POUNDS, WEEK OF 22-MAR-2003

ORIGIN FROZEN FRESH
MIDWEST AND OTHERS 107-124 125
MOSTLY

ESTIMATED U.S. SLAUGHTER COMPARED TO ESTIMATED FRYERS AVAILABLE FOR MARKETING.

		MILLION HEAD	MILLION F	IEAD	
WEEK ENDIN	IG	SLAUGHTERED	AVAILABL	E PCT	AVG WT
FEBRUARY	14	154.4	158.5	97%	5.16
	21	154.1	157.7	98%	5.05
	28	154.6	156.8	99%	5.17
MARCH	6	155.3	156.2	99%	5.41
	13	159.1	157.0	101%	5.06
	20	154.9	158.6	98%	5.15
YEAR TO DA	TE	1710.3	1727.1	99%	
MARCH	27		158.0		
APRIL	3		156.9		

BROILER/CATTLE/HOG WEEKLY ESTIMATED SLAUGHTER

<u>Under Federal I</u>	<u>nspection</u>
THOUSAND)S

W/E	03/27/04	03/13/04	<u>% CHG</u>	03/29/03	<u>% CHG</u>
Broilers	152,124	153,006*	-01	152,814*	0
Cattle	620	619	0	625*	-01
Hogs *ACTUAL	1,921	1,940	-01	1,912*	+01

NATIONAL CANNER FOWL MARKET Sales were too few to report on heavy canners. Light canners were unchanged when compared to a week earlier. Demand was at least moderate for lights; fair to moderate for heavies as most available supplies were being used internally. Limited offerings were clearing satisfactorily. Processing schedules were normal. Trade sentiment was at least steady. CENTS PER POUND, CURRENT NEGOTIATIONS, WITHOUT FREIGHT COST

LIGHT CANNER HENSHEAVY CANNER HENS(LINE RUN WITHOUT NECKS)(WITHOUT NECKS)22.5-31 MAJORITY 25-26TOO FEW TO REPORT

CENTS PER POUND, CURRENT NEGOTIATIONS, FREIGHT COST INCLUDED

LIGHT CANNER HENS
(LINE RUN WITHOUT NECKS)HEAVY CANNER HENS
(WITHOUT NECKS)25-32 MAJORITY 27-27.5TOO FEW TO REPORT

LIGHT TYPE HENS

CENTS PER HEAD, GENERALLY FOR REMOVAL WITHIN THE NEXT 10 DAYS (INCLUDES HANDLING, FREIGHT AND ANY OTHER CHARGES, WEIGHTS AVERAGE ABOUT 3.50 POUNDS)

EASTERN REGION LIGHT LIVE HEN Majority prices were unchanged when compared to a week earlier. Demand was fair to moderate. Offering of spent fowl were fully sufficient for trade needs. Processing schedules were normal. Opinions on removal cost were steady.

RANGE MAJORITY
REMOVAL COST 0-12 9-11

SOUTH CENTRAL LIGHT LIVE HEN Costs of disposal were too few to report. Demand for spent hens was light. Offerings remained fully adequate. Schedules were sufficent to cover a fair call for finished product. Values were expected to remain steady.

RANGE MAJORITY
REMOVAL COST TOO FEW TO REPORT

NORTH CENTRAL LIGHT LIVE HEN Removal costs were unchanged to lower as the majority of reported spent fowl moved into traditional slaughter processors. Offerings were adequate while demand was mostly moderate. Opinions of value were steady.

RANGE MAJORITY

REMOVAL COST 0-7 4.5-5

HEAVY TYPE HENS (7 POUNDS AND UP) *

PRELIMINARY PRICE, CENTS PER LB., GENERALLY FOR SLAUGHTER THE WEEK OF 29-MAR-04

SOUTHEAST HEAVY LIVE HEN Sales were too few to report prices. Demand was mostly moderate. Offerings were at least adequate. Processing schedules were reported as normal for next week. Supplies of finished product were clearing satisfactorily. The undertone was steady to at least steady.

RANGE MAJORITY

AT FARM BUYER LOADING TOO FEW TO REPORT AT FARM PRODUCER LOADING TOO FEW TO REPORT FOB PLANT TOO FEW TO REPORT

<u>SOUTH CENTRAL LIVE HEAVY-TYPE HENS</u> Negotiations were too few to report. Demand was moderate for fully adequate offerings of heavy hens. Finished sales were moderate. Schedules were normal. Trade sentiment was at least steady.

AT FARM BUYER LOADING TOO FEW TO REPORT

<u>WEST COAST LIGHT LIVE HEN</u> Plants worked fairly heavy slaughter schedules. Demand was fairly good. Offerings were generally adequate.

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